<table>
<thead>
<tr>
<th>YEAR</th>
<th>AGENT</th>
<th>CLASS ROLL</th>
<th># OF GIFTS</th>
<th>%</th>
<th>CLASS TOTAL</th>
<th>CUMULATIVE TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>1965-66</td>
<td>J. James Pearce, Jr.</td>
<td>813</td>
<td>419</td>
<td>51.5%</td>
<td>$7,462</td>
<td>$7,462</td>
</tr>
<tr>
<td>1966-67</td>
<td>J. James Pearce, Jr.</td>
<td>812</td>
<td>413</td>
<td>50.9%</td>
<td>$9,053</td>
<td>(r) $16,515</td>
</tr>
<tr>
<td>1967-68</td>
<td>J. James Pearce, Jr.</td>
<td>809</td>
<td>356</td>
<td>44.0%</td>
<td>$6,935</td>
<td>$23,450</td>
</tr>
<tr>
<td>1968-69</td>
<td>J. James Pearce, Jr.</td>
<td>805</td>
<td>367</td>
<td>45.6%</td>
<td>$8,443</td>
<td>$31,893</td>
</tr>
<tr>
<td>1969-70</td>
<td>J. James Pearce, Jr.</td>
<td>798</td>
<td>415</td>
<td>52.0%</td>
<td>$8,939</td>
<td>$40,832</td>
</tr>
<tr>
<td>1970-71</td>
<td>Van Zandt Williams, Jr.</td>
<td>792</td>
<td>441</td>
<td>55.7%</td>
<td>$10,682</td>
<td>$51,514</td>
</tr>
<tr>
<td>1971-72</td>
<td>Van Zandt Williams, Jr.</td>
<td>779</td>
<td>427</td>
<td>54.8%</td>
<td>$14,119</td>
<td>$65,633</td>
</tr>
<tr>
<td>1972-73</td>
<td>Van Zandt Williams, Jr.</td>
<td>782</td>
<td>455</td>
<td>58.2%</td>
<td>$12,280</td>
<td>$77,913</td>
</tr>
<tr>
<td>1973-74</td>
<td>Van Zandt Williams, Jr.</td>
<td>768</td>
<td>460</td>
<td>59.9%</td>
<td>$14,867</td>
<td>$92,780</td>
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<tr>
<td>1974-75</td>
<td>Van Zandt Williams, Jr.</td>
<td>758</td>
<td>517</td>
<td>68.2%</td>
<td>$41,418</td>
<td>$134,198</td>
</tr>
<tr>
<td>1975-76</td>
<td>Kenneth R. Jensen</td>
<td>755</td>
<td>418</td>
<td>55.4%</td>
<td>$22,356</td>
<td>$156,554</td>
</tr>
<tr>
<td>1976-77</td>
<td>Kenneth R. Jensen</td>
<td>750</td>
<td>420</td>
<td>56.0%</td>
<td>$23,588</td>
<td>$180,142</td>
</tr>
<tr>
<td>1977-78</td>
<td>Kenneth R. Jensen</td>
<td>755</td>
<td>441</td>
<td>58.4%</td>
<td>$28,062</td>
<td>$208,204</td>
</tr>
<tr>
<td>1978-79</td>
<td>Kenneth R. Jensen</td>
<td>763</td>
<td>427</td>
<td>56.0%</td>
<td>$31,375</td>
<td>$239,579</td>
</tr>
<tr>
<td>1979-80</td>
<td>Kenneth R. Jensen</td>
<td>785</td>
<td>415</td>
<td>52.9%</td>
<td>$102,394</td>
<td>$341,973</td>
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<tr>
<td>1980-81</td>
<td>T. Rodney Oppmann</td>
<td>781</td>
<td>437</td>
<td>56.0%</td>
<td>$59,814</td>
<td>(r) $401,787</td>
</tr>
<tr>
<td>1981-82</td>
<td>T. Rodney Oppmann</td>
<td>782</td>
<td>489</td>
<td>62.5%</td>
<td>$77,136</td>
<td>(r) $478,923</td>
</tr>
<tr>
<td>1982-83</td>
<td>T. Rodney Oppmann</td>
<td>790</td>
<td>433</td>
<td>54.8%</td>
<td>$75,110</td>
<td>(r) $554,033</td>
</tr>
<tr>
<td>1983-84</td>
<td>T. Rodney Oppmann</td>
<td>792</td>
<td>567</td>
<td>71.5%</td>
<td>$108,146</td>
<td>(r) $662,179</td>
</tr>
<tr>
<td>1984-85</td>
<td>T. Rodney Oppmann</td>
<td>791</td>
<td>573</td>
<td>72.4%</td>
<td>(M) $649,792</td>
<td>(R) $1,311,971</td>
</tr>
<tr>
<td>1985-86</td>
<td>John D. Diekman</td>
<td>790</td>
<td>466</td>
<td>59.0%</td>
<td>$137,678</td>
<td>$1,449,649</td>
</tr>
<tr>
<td>1986-87</td>
<td>John D. Diekman</td>
<td>789</td>
<td>452</td>
<td>57.3%</td>
<td>$128,590</td>
<td>$1,578,239</td>
</tr>
<tr>
<td>1987-88</td>
<td>John D. Diekman</td>
<td>787</td>
<td>467</td>
<td>59.3%</td>
<td>$137,674</td>
<td>$1,715,913</td>
</tr>
<tr>
<td>1988-89</td>
<td>John D. Diekman</td>
<td>786</td>
<td>444</td>
<td>56.4%</td>
<td>$144,252</td>
<td>$1,860,165</td>
</tr>
<tr>
<td>1989-90</td>
<td>John D. Diekman</td>
<td>786</td>
<td>530</td>
<td>67.4%</td>
<td>$3,085,101</td>
<td>(R) $4,945,266</td>
</tr>
<tr>
<td>1990-91</td>
<td>John D. Diekman</td>
<td>780</td>
<td>416</td>
<td>53.3%</td>
<td>$161,885</td>
<td>$5,107,151</td>
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<tr>
<td>1991-92</td>
<td>John D. Diekman</td>
<td>781</td>
<td>411</td>
<td>52.6%</td>
<td>$163,378</td>
<td>$5,270,529</td>
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<tr>
<td>1992-93</td>
<td>John D. Diekman</td>
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<td>420</td>
<td>54.0%</td>
<td>$156,213</td>
<td>$5,426,742</td>
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<tr>
<td>1993-94</td>
<td>John D. Diekman</td>
<td>777</td>
<td>429</td>
<td>55.2%</td>
<td>$173,532</td>
<td>$5,600,274</td>
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<tr>
<td>1994-95</td>
<td>John D. Diekman</td>
<td>774</td>
<td>444</td>
<td>57.4%</td>
<td>$1,583,895</td>
<td>$7,184,169</td>
</tr>
<tr>
<td>Year</td>
<td>Name</td>
<td>Votes</td>
<td>Seats</td>
<td>Percentage</td>
<td>Income</td>
<td>Value</td>
</tr>
<tr>
<td>--------</td>
<td>-----------------------</td>
<td>-------</td>
<td>-------</td>
<td>------------</td>
<td>----------</td>
<td>----------</td>
</tr>
<tr>
<td>1995-96</td>
<td>John D. Diekman</td>
<td>772</td>
<td>425</td>
<td>55.1%</td>
<td>$225,543</td>
<td>$7,409,712</td>
</tr>
<tr>
<td>1996-97</td>
<td>John D. Diekman</td>
<td>771</td>
<td>456</td>
<td>59.1%</td>
<td>$222,854</td>
<td>$7,632,566</td>
</tr>
<tr>
<td>1997-98</td>
<td>John D. Diekman</td>
<td>766</td>
<td>488</td>
<td>63.7%</td>
<td>$256,564</td>
<td>$7,889,130</td>
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<tr>
<td>1998-99</td>
<td>John D. Diekman</td>
<td>762</td>
<td>479</td>
<td>62.9%</td>
<td>$229,196</td>
<td>$8,118,326</td>
</tr>
<tr>
<td>1999-00</td>
<td>John D. Diekman</td>
<td>759</td>
<td>496</td>
<td>65.3%</td>
<td>$2,331,879</td>
<td>$10,450,205</td>
</tr>
<tr>
<td>2000-01</td>
<td>James P. Smith, Jr.</td>
<td>755</td>
<td>461</td>
<td>61.1%</td>
<td>$265,817</td>
<td>$10,716,022</td>
</tr>
<tr>
<td>2001-02</td>
<td>James P. Smith, Jr.</td>
<td>751</td>
<td>434</td>
<td>57.8%</td>
<td>$300,033</td>
<td>$11,016,055</td>
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<tr>
<td>2002-03</td>
<td>James P. Smith, Jr.</td>
<td>747</td>
<td>433</td>
<td>58.0%</td>
<td>$246,723</td>
<td>$11,262,778</td>
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<tr>
<td>2003-04</td>
<td>James P. Smith, Jr.</td>
<td>744</td>
<td>423</td>
<td>56.9%</td>
<td>$238,807</td>
<td>$11,501,585</td>
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<tr>
<td>2004-05</td>
<td>James P. Smith, Jr.</td>
<td>741</td>
<td>456</td>
<td>61.5%</td>
<td>$2,669,361</td>
<td>$14,170,946</td>
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<tr>
<td>2005-06</td>
<td>William S. McChesney, Jr.</td>
<td>740</td>
<td>409</td>
<td>55.3%</td>
<td>$240,208</td>
<td>$14,411,154</td>
</tr>
<tr>
<td>2006-07</td>
<td>William S. McChesney, Jr.</td>
<td>737</td>
<td>410</td>
<td>55.6%</td>
<td>$253,958</td>
<td>$14,665,112</td>
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<tr>
<td>2007-08</td>
<td>William S. McChesney, Jr.</td>
<td>733</td>
<td>419</td>
<td>57.2%</td>
<td>$252,643</td>
<td>$14,917,755</td>
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<tr>
<td>2008-09</td>
<td>William S. McChesney, Jr.</td>
<td>726</td>
<td>426</td>
<td>58.7%</td>
<td>$248,260</td>
<td>$15,166,015</td>
</tr>
<tr>
<td>2009-10</td>
<td>William S. McChesney, Jr.</td>
<td>717</td>
<td>476</td>
<td>66.4%</td>
<td>$1,788,851</td>
<td>$16,954,866</td>
</tr>
<tr>
<td>2010-11</td>
<td>Carl N. Raether, Sr.</td>
<td>709</td>
<td>444</td>
<td>62.6%</td>
<td>$309,169</td>
<td>$17,264,035</td>
</tr>
<tr>
<td>2011-12</td>
<td>Carl N. Raether, Sr.</td>
<td>701</td>
<td>456</td>
<td>65.0%</td>
<td>$290,588</td>
<td>$17,554,623</td>
</tr>
<tr>
<td>2012-13</td>
<td>Carl N. Raether, Sr.</td>
<td>695</td>
<td>453</td>
<td>65.2%</td>
<td>$275,407</td>
<td>$17,830,030</td>
</tr>
<tr>
<td>2013-14</td>
<td>Carl N. Raether, Sr.</td>
<td>694</td>
<td>457</td>
<td>65.9%</td>
<td>$337,759</td>
<td>$18,167,789</td>
</tr>
<tr>
<td>2014-15</td>
<td>Carl N. Raether, Sr.</td>
<td>688</td>
<td>548</td>
<td>79.7%</td>
<td>$7,416,459</td>
<td>$25,584,248</td>
</tr>
<tr>
<td>2015-16</td>
<td>Carl N. Raether, Sr.</td>
<td>682</td>
<td>463</td>
<td>67.9%</td>
<td>$286,947</td>
<td>$25,871,195</td>
</tr>
<tr>
<td>2016-17</td>
<td>Carl N. Raether, Sr.</td>
<td>678</td>
<td>456</td>
<td>67.3%</td>
<td>$300,118</td>
<td>$26,171,313</td>
</tr>
<tr>
<td>2017-18</td>
<td>Carl N. Raether, Sr.</td>
<td>669</td>
<td>448</td>
<td>67.0%</td>
<td>$336,949</td>
<td>$26,508,262</td>
</tr>
<tr>
<td>2018-19</td>
<td>Carl N. Raether, Sr.</td>
<td>656</td>
<td>436</td>
<td>66.5%</td>
<td>$332,393</td>
<td>$26,840,655</td>
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<tr>
<td>2019-20</td>
<td>Carl N. Raether, Sr.</td>
<td>649</td>
<td>423</td>
<td>65.2%</td>
<td>$1,891,450</td>
<td>$28,732,105</td>
</tr>
<tr>
<td>2020-21</td>
<td>Carl N. Raether, Sr.</td>
<td>638</td>
<td>425</td>
<td>66.6%</td>
<td>$389,750</td>
<td>$29,121,855</td>
</tr>
</tbody>
</table>

**TOTAL**: 59.5% $29,121,855